

Are you a fan of Google? Do you love Google products? Are you passionate about the web and new technology?

TeleTech is offering you an outstanding opportunity to represent Google, the online Search Engine Giant. You will work as part of a team of top class sales professionals, growing and developing your extensive client base in an innovative and fast paced environment. Join us as a:

# **Account Manager with German**

If you are fluent in German, highly motivated, enthusiastic and driven by results, this may just be the career you've been seeking. In other words - once you join, you'll find a home!

## Job Responsibilities

- Contacting existing customers via telephone and email on a daily basis
- Consulting with clients to provide the best solution for their business goal
- Building customer relationships and managing accounts while increasing program revenue
- Developing accounts and growing strategic relationships
- Using existing client data to provide custom recommendations tailored to client goals
- Other related duties as assigned.

## Job Requirements

- Ability to speak, read and write fluent German
- Ability to speak, read and write good English
- Exemplary communication skills and superior listening skills
- Self-starter who can meet deadlines and enjoys working in a competitive inside sales environment
- Highly motivated and goal-oriented
- Creative decision making skills and proven ability to work independently
- Strong attention to detail and follow-up skills
- Knowledge of MS Excel and Office and basic use of voicemail and electronic mail systems

## Benefits package

- Competitive annual base salary plus bonus based on performance
- Flexible hours
- Continuous training on the latest technology
- Private Health/Medical Insurance, Dental Plan and Eye Care Reimbursements
- Multisport card
- Language course reimbursement
- 20 26 annual leave days + extra days entitlement
- Potential for rapid advancement in many fields, and throughout 17 countries!

## How to apply:

Send Your CV in English with Your telephone number and e-mail to: <u>JustynaBujak@teletech.com</u>